

Meeting with	Marek Jabłoński
Organization	Warbud S.A.
Date	20.08.2009
Location	Gdańsk

Introduction:

Warbud S.A. is one of the biggest developers in Poland. The company is active since 1989 and employs 1100 people. During 20 years of its existence the company gained value of 60 million PLN. Warbud S.A. is also the winner of many prestigious awards and competitions.

The company is being represented on the territory Poland via its regional departments, with the headquarters located in Warsaw.

Warbud S.A. is active in many sectors such as housing, office, hotels, sportsfacilities, shopping building. Moreover, the company is active in engineering works such as the construction of piers, what might be interesting for Dutch companies. Industrial engineering is also what Warbud is famous for because during the last years many warehouses, logistic centers, factories, production and processing facilities were build by the developer.

We had the pleasure to speak with project manager Mr. Marek Jabłoński about new investment - Zespół apartamentowo-hotelowy w Gdańsku (Hotel-Apartment object in Gdańsk). The investor of this object is Skarbiec Nieruchomości Sp. z o.o. The project is located in the crossing of Grodzka and Czopowa street in Gdańsk. The value of the contract is 23 481 800 PLN, and it will be realized in the period between July 2009 – September 2010.

We have also spoken about the purchase process of products and services. Warbud S.A. is solving this issue in the following way - the purchase is done by project managers of particular projects based on the internal supplier list, to which new suppliers are added. This means that if a company will provide its products to one project it will be listed so all other projects coordinators can see it as a reliable partner.

Mr. Jabłoński is very interested in products and solutions offered by Dutch companies. This includes not only simple delivery, but also installation, or even designing of new system or product lines. Mr. Jabłoński added that the best time for contacting would be in the middle of September this year. Then after he would be interested he would invite potential partner for a more specific meeting.



Below we are presenting the contact details.

Warbud S.A. Region Północ

Mr. Marek Jabłoński
adres: ul. Rzemieślnicza 33
81-855 Sopot
tel: + 48 58 340 69 30
fax: + 48 58 550 07 30
mobile: + 48 602 278 438
Email: marek.jablonski@warbud.pl