Interview with	Mariusz Kozłowski
Organization	General Construction Division Skanska S.A.
Date	21.08.2009
Location	Warsaw

Skanska is one of the world's leading construction groups with expertise in construction, development of commercial and residential projects and public-private partnerships. The company is also active on the Polish market, on which it gained one of the leading positions.

It is active in the fields of construction and project development, including commercial properties, homes and Public Private Partnerships.

The company consists of two major departments. The first one is Skanska Property Poland Sp. z o.o. – which is an investor of Skanska properties. To the main tasks of this section belong land, collection and distribution of funds for new investments. It also cooperates actively with both Polish and foreign architects.

Later, when the project is prepared another section is taking it over. This is the General Construction Division Skanska S.A.. This department is responsible for the development of the project which consists of building and to for that purpose also the purchasing of products from various suppliers.

We have been speaking with Mr. Mariusz Kozłowski – the director of the supply department. During our conversation he presented reference and currently realized projects, as well as told us about the purchase conditions. To the most fascinating reference project belongs:

One of the most famous hotel investments - Hotel Atrium completed in 2003.The hotel operator is the Starwood Group which operates the hotel under the 5 star brand Westin. Skanska owns 49% of the building. Hotel Atrium was designed to fulfill the requirements of a top class 5 star hotel with the latest technology in order to satisfy all guests' demands.

Atrium Tower was together with Atrium Business Center the first Western type modern office building in Warsaw, completed in 1997, located in the very heart of the capital. The landmark building is still very successful, providing space for well-known international clients.

Exbud Plaza. It is a six-storey building located in the center of Saska Kępa – the most attractive district of Warsaw-Praga. There are 102 apartments and retail area on the ground floor and mezzanine. On the top floors apartments are located.

Currently the company is planning to build 2 objects:

Artium South, located in the Warsaw centre. This building will be the continuation of Atrium Tower and Atrium Business Centre.

Silesia Business Park located in Katowice. It will consist of 4 buildings, each of them offering more than 10 300 m2 of space for rent, and 600 parking spaces.

Mr. Kozłowski invited all of companies willing to present their offers to his purchase department. He mentioned that the company is cooperating with its suppliers based on long term agreements. Also important is the fact that the supplier must have big production abilities, because the purchase scale is very important to Skanska.

Contact details:

General Construction Division Skanska S.A.

Mr. Mariusz Kozłowski – supply department director

ul. Gen. J. Zajączka 9
01-518 Warszawa
Tel: + 48 22 561 23 25
Email: Mariusz.kozlowski@skanska.pl