



Event	Interview
Interviewee	Mr. Volodymyr Vasilchenko General Director of New Systems AM
Date	12 March 2009

Eunite Ukraine (EU): Could you describe the current condition of the development of “International Airport Kharkiv”, initiated by you?

Mr. Vladimir Vasilchenko (VV): Our company that is a part of large Ukrainian holding company DCH, has started modern stage of development of “International Airport Kharkiv” since April 2008. During the last year we had a great number of different events, which we can combine into three directions:

- **Airfield complex** that includes the construction of runway, taxi ways, apron, parking places for aircrafts and the modernization of the technical landing facilities;
- **Landside development** that includes the construction of new modern passenger terminal with the total area of 20 thousand square meters with the passenger handling capacity of 650 passengers per hour, landside area and the reconstruction of the existing terminal and hotel complex;
- **Airport infrastructure** that includes the modernization of all the airport services, which provide their services to aircrafts and passengers, including the purchase of special purpose transport.

At present the current condition of the fulfilment of development project of “International Airport Kharkiv” is the following:

- **Airfield complex:** the project works, which were fulfilled by Ukrainian State project-technological scientific-research institute of civil aviation “Ukraeroproekt”, are on their final stage; the beginning of the construction is planned on June-July 2009;
- **Landside development:** all project works on passenger terminal as well as the landside area are fulfilled; all construction works are conducted in the strict correspondence to the schedule, approved by our company;
- **Airport infrastructure:** the works on reconstruction of the tanks of the fuel and lubricants warehouse are carried out; tenders and negotiations as well as signing of the contracts on the purchase of special purpose transport (fuel-servicing truck, haulage trucks, apron buses, etc.) are conducted.

(EU): How do you evaluate the perspectives and the existing rates of the given project?

(VV): As a matter of fact, the development of “International Airport Kharkiv” and, as a result the increase in passenger flow, was limited by the lack of passenger handling capacity of the existing terminal, low level of passenger comfort, undeveloped technical and technological base of the airport. Thus, we positively evaluate the perspectives of airport development, taking into account the condition of increase of service quality of



passengers and aircrafts. This confidence is approved by the indexes of the business plan that was developed by the well-known consulting company Airport Consulting Vienna for the period till 2020. As for the preparation for the staging of "Euro 2012" we consider this action as an important phase of our development, but it is not an end in itself. We have plans for a longer period and it is not limited by 2012 and we are open for the negotiations with the large investors in aviation sector.

I would like to admit that pace of fulfillment of our plans is very high; all stages are carried out in the strict correspondence with the schedule. This fact was repeatedly mentioned by UEFA experts that keep tabs thoroughly on the preparation for the staging of Euro 2012 in Ukraine. That means that this fact is not our personal opinion.

(EU): What are the main factors of influence for the successful fulfillment of the planned and initiated projects of airport infrastructure development?

(VV): In my opinion there are two major factors of influence on any investment project. They are the following: highly qualified and experienced team that is involved in the fulfillment of the project, and access to the financial resources needed for the project implementation. We have both components of success. But I think that there are no limits for perfection and we are always open for the negotiations with the potential partners in the project "International Airport Kharkiv".

I hope that my answers were complete, and I would like to thank you once again for contacting our company.